





2018 Promotion

A Collaboration between the Broken Bow Chamber of Commerce and Custer Economic Development Corporation



Welcome Sturgis Riders to Broken Bow, NE

The Broken Bow Chamber of Commerce and Custer Economic Development Corporation were proud to collaborate with Rural Futures Institute Serviceship Interns Leanne Gammet and Jessica Weeder on a promotion welcoming Sturgis Riders to our community.

Prior to their arrival, a group of our community organizations saw an opportunity to better accommodate the Sturgis Riders. We tasked Leanne and Jessica with encouraging them to consider stopping in Broken Bow on their way to and from the Rally. They began cultivating partnerships with banner sponsors of the event to brand Broken Bow as a participating stopping point and provide continuity with the Sturgis Rally. These materials will be used for many years to come as we hope to build upon this years' success.

> BROKEN > BOW CHAMBER OF COMMERCE

Rooted. But Not Standing Still

Rooted. But Not Standing Still.

Let us tell you a little about Custer County & Broken Bow, Nebraska

Custer County is the 2nd largest county in Nebraska covering 2,576 square miles. Custer County has 6 Nebraska Highway systems that wind through the county including Hwys 2, 21, 40, 47, 70, 92 as well as US Highway 183.

Broken Bow is the County Seat of Broken Bow and the largest community but there is definitely a sense of pride that is found in each community you might visit in Custer County.

Whether you are in Broken Bow, Ansley, Merna, Anselmo, Callaway, Sargent, Westerville, Berwyn, Mason City or anywhere in between you will find friendly face to welcome you!

The community of Broken Bow is approximately 4,000 people. We have several major highways that intersect directly through our area – NE Hwys 2, 21, 70 & 92. One of our crowning attractions is our downtown square. It features a recently restored bandstand with playground equipment that is used year round as well as hosting a Market through the summer and concerts in the square.



We have 32 active businesses around our downtown square. You can literally find just about anything walking around our downtown business community including clothing boutiques, specialty stores, shoe store, furniture store, pharmacy, gift shops, flower shop, CPAs, a museum, investments, eye doctor and banks. Our off the square businesses are also flourishing and travelers can find a wide array of restaurants, convenience stores, grocery stores, hotels, etc in our community. Taking pride in our community and working together to bring progress has been key to keeping us thriving!

To say we are proud of our community would be an understatement and we love welcoming travelers to stop, shop and relax in our homey and cozy area.







Driving Distance from Sturgis | Approx 6 hours

```
One Time Discounts Good 7/20/2018 - 9/20/2018
   Arrow Hotel | 15% off one night stay
         509 South 9th Ave | 308-872-6662
     nfire Grill | 20% off 1 regular price menu item
         509 South 9th Ave | 308-872-3363
    w Booterie 20% off 1 regular priced item
         440 South 8th Ave | 308-872-5621
     oken Bow Legends Neighborhood Grill 25% off appetizer
         with purchase of beverage
845 South D Street | 308-767-2066
   City Café | FREE Pancake with purchase of breakfast OR FREE
         Fries with purchase of lunch
423 South 9<sup>th</sup> Ave | 308-872-2779
   obblestone Hotel and Boarders Inn | Reserve your room at
         308-767-2060
         2750 S 27th Ave (Cobblestone)
         215 East South E Street (Boarders)
  Dairy Queen Medium size sundae with purchase of combo 1-9
          2716 Thomas Road | 308-767-2067
  GearedSports | 15% off 1 regular priced item
         427 South 9th Ave | 308-872-3096
  Holcomb Pharmacy | 20% off 1 regular priced gift item or over
         the counter item (excludes prescriptions)
540 South 8<sup>th</sup> Ave | 308-872-5231
  McDonald's | FREE medium French Fry with any sandwich
         purchase (excludes $123 Sandwiches)
         709 East South E Street | 308-872-3800
  Quilting Shack 125% off any one item (excluding machines).
         Stop to pick up your FREE Row by Row pattern.
         518 East South E | 308-872-6221
  Runza | Free original Runza or 1/4 lb Hamburger with purchase of
         the same
         709 East South E Street | 308-872-3800
   moke Shack 20% off any one item (excluding tobacoo)
         and a EREE bottle of water
         518 East South E | 308-872-6091
     Ivester's Bar & Lounge | First drink Happy Hour Price
         723 East South E Street | 308-872-6204
  Taco John's | FREE Dessert with purchase of any EZ combo
         2990 South E Street | 308-767-2060
 Trotter's Whoa & Go | FREE 32 oz drink with $10
         purchase | High Octane Fuel at Downtown Location
         2990 South E Street | 308-872-6802
         608 South E Street | 308-872-3441
  Verizon |$10 off entire purchase of $15.00 or more (some
        exclusions apply – Broken Bow Store Only)
429 South 9<sup>th</sup> Ave | 402-454-7655
  Whiskey Barrel | FREE Bag of Ice with purchase
         128 East South E Street | 308-872-6655
```

With our location on Hwy 2 and about 6 hours from Sturgis, we reached out to our local businesses and asked for them to participate and received plenty of support. This support led to developing a tri-fold coupon cards that offered discounts and deals at our local businesses to encourage the riders to discover what Broken Bow has to offer. These businesses included restaurants, lodging, shopping and specialty shops.

These cards were distributed locally to lodging facilities, restaurants, the Sandhills Journey Scenic Byway Visitor Center (The Barn) and given to the Christian Motorcycle Association (who set up a water stand each year to give riders a chance to stretch their legs).

Leanne & Jessica also worked with Pete Torino at KNKL Radio in Sturgis to distribute at the Festival. The cards were displayed at KNKL and The Knuckle Saloon. A key to our successful promotion!

Through communication with Anheuser-Busch we were able to secure "Welcome Sturgis Bikers – Enjoy Broken Bow Banners" (as seen in the background of the photo) that were displayed at locations such as convenience stores and bars.

Banners from Coca-Cola were also displayed in our downtown area as well as a local grocery store.

A custom sign (in the photo) was designed and printed locally. This sign was displayed at the Sandhills Journey Scenic Byway Visitor Center (The Barn) East of Broken Bow. It was our hope that as the Riders were coming down Hwy 2 headed to Sturgis they would feel welcomed and at home in our community.

The banners and signs have been placed in storage to use for many years to welcome the Sturgis crowd to our community.

We are proud of our community and the way we pull together to welcome those traveling through.



The steps that Leanne and Jessica took this summer have built relationships and ideas to build upon in the future. The Chamber of Commerce and Custer Economic Development Corporation are proud to have been part of this project with Leanne and Jessica. We look forward to serving the needs of the Biker Community – both our local community and the Sturgis Rally Crowd.

Deb Kennedy, Broken Bow Chamber of Commerce Executive Director and Andrew Ambriz, Director of Custer Economic Development Corp (CEDC) look forward to building this promotion in future years. Although we were unable to attend the After-Rally Summit please know our intentions are to help promote the 2019 Sturgis Rally and continue the tradition of welcoming Riders as they travel through our community!

We are looking to plan a quick trip, hopefully in November so we can meet with Rally planners/promoters to determine how we can be of assistance and build on this promotion!

If you have questions please don't hesitate to contact either Deb or Andrew. Deb Kennedy | Broken Bow Chamber of Commerce | 308-872-5691 | <u>execdirector@brokenbow-ne.com</u> Andrew Ambriz | CEDC | 402-922-0774 | <u>custerdevelopment@gmail.com</u>

Wall Crawl



35TH & TAYLOR LIVE Featuring "Loose Change"

LIVE MUSIC HOT FOOD COLD DRINKS August 4th, 2018 - Wall, SD

WALL CRAWL POKER RUN

11 am| August 4th | Wasta Bar

FREE WILL DONATION TO BENEFIT THE CRESCENT MASONIC LODGE # 210













20,000 People



What do you do?

What is your great idea?